## Preliminary Operating Statistics <br> For the $1^{\text {st }}$ Quarter of the Financial Year Ended 2014



AirAsia X Berhad ("AAX" or "the Company"), the long-haul, low cost airline affiliate of the AirAsia Group is pleased to announce its operating statistics for the $1^{\text {st }}$ Quarter 2014 ("1Q14").

In 1Q14, the Company recorded an improved load factor of 1.6 percentage point ("ppt") to $85.8 \%$ against $84.2 \%$ same quarter last year. This was achieved despite a very large seat capacity growth of $63 \%$ year-on-year (" $y-0-y$ "), as passengers carried grew by $67 \% y-0-y$ to 1.1 million.

In terms of traffic performance, AAX achieved 5.3 billion Revenue-Passenger-KM ("RPK"), up 63\% y-o-y against the same quarter last year. Meanwhile, its Available-Seat-KM ("ASK") capacity grew $60 \%$ y-o-y, bringing the expected Full Year 2014 ("FY14") ASK growth to a projected $41 \%$ increase. The ASK increase in 1Q14 was deployed towards additional frequencies on existing routes as well as the launch of a new route, Nagoya, in March 2014. It was less than anticipated as some aircraft capacity was allocated for Thai AirAsia X and for charter operations.

Cargo segment continued to see favorable demand, with a $33 \%$ y-o-y growth in cargo carried to 9,937 tonnes from 7,482 tonnes in the same period last year, with a $49.6 \%$ load factor.

In line with the Company's expansion plan, its fleet size has grown from 11 to 22 aircraft during the same period under review. For 1Q14, AAX took delivery of one A330-300 on finance lease and two A330-330s on operating lease, bringing its total number of A330-300s to 19, including one A330-300 for Thai AirAsia X. The Company also has two A340-300s and one A330-200 for wet lease and charter operations in its fleet.

## $1^{\text {st }}$ Quarter 2014 Operating Statistics

| AIR ASIA X | JAN - MAR 2014 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | Change |
| Passengers Carried ${ }^{1}$ | 1,080,763 | 647,366 | 67\% |
| Capacity ${ }^{2}$ | 1,257,295 | 770,965 | 63\% |
| Load Factor (\%) ${ }^{3}$ | 85.8 | 84.2 | 1.6ppt |
| ASK (mil) ${ }^{4}$ | 6,220 | 3,885 | 60\% |
| RPK (mil) ${ }^{5}$ | 5,339 | 3,270 | 63\% |
| Number of stages ${ }^{6}$ | 3,335 | 2,045 | 63\% |
| Average stage length (km) | 4,947 | 5,039 | -2\% |
| Size of fleet at month end ${ }^{7}$ | 22 | 11 | 11 |

(1) Number of earned seats flown. Earned seats comprise seats sold to passengers (including no-shows) and seats provided for promotional purposes
(2) Number of seats flown
(3) Revenue Passenger Kilometres (RPK) / Available Seat Kilometres (ASK)
(4) Available Seat Kilometres (ASK) measures an airline's passenger capacity. Total seats flown multiplied by the number of kilometres flown
(5) Revenue Passenger Kilometres (RPK) is a measure of the volume of passengers carried by the airline. Number of passengers multiplied by the number of kilometres these passengers have flown
(6) Number of flights flown
(7) Number of aircraft including spares

## Preliminary Operating Statistics

For the $1^{\text {st }}$ Quarter of the Financial Year Ended 2014

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For further information on AirAsia X, please visit the Company's website: www.airasiax.com
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